

## **EFFY Jewelry Sales**

Do you have a passion for luxury, jewelry, meeting people and traveling the world? Then the Jewelry Sales position at Effy is for you!

This position provides a compelling compensation package and an opportunity to grow with excellent career advancement potential.

The Jewelry Sales Associate will live and work onboard luxury cruise ships and be incentivized on sales performance.

The EFFY Associate will assist both the Supervisor and the Ambassador with the management and execution of the overall EFFY Program onboard.

Responsibilities include:

- Providing the ultimate in customer service before and after the sale.
- Opening and closing sales with cruise guest.
- Ensure all administrative duties are supported and executed including collateral preparation and distribution
- Assist EFFY Supervisor with inventory and merchandising strategy and reporting
- Support the EFFY Ambassador with the management and execution of the Boutiques Incentive program which includes: tracking promotional performance, educating the Boutiques team on upcoming events, distributing promotional material...
- Plan and prepare multiple Effy parties and events for cruise passengers each week.

**REQUIREMENTS:**

- A fun and engaging personality and a positive approach to challenges
- Must enjoy networking and connecting with people from all walks of life.
- 6 months of cruise ship experience is required
- 1+ years of jewelry sales experience a plus
- Bachelors degree or equivalent experience