

JEWELRY STORE MANAGER

The EFFY Jewelry Store Manager is responsible for the overall sales performance of the EFFY jewelry store onboard including team management and inventory.

The EFFY Jewelry Store Manager will live and work onboard luxury cruise ships and be incentivized on overall performance of the onboard EFFY sales team.

Responsibilities include:

- Opening and closing the store daily as well as managing daily management/POS reporting
- Managing merchandising strategy and inventory control
- Leading and training staff on an ongoing basis on how to open a sale, close a sale and up-sell
- Managing sales associates and keeping team motivated and inspired, regularly striving to reach the weekly goals while providing exceptional customer service to cruise line passengers
- The EFFY Supervisor will maintain responsibility of the staff scheduling, management of the POS system, inventory, pricing, discounting, packaging, and all shipboard reporting
- The EFFY Supervisor will be the key communicator to shore-side HQ managers with regards to merchandising, daily and weekly reports on store performance, inventory management, and HR issues
- The EFFY Supervisor will be the key liaison between onboard officers/crew and the shore-side management team

REQUIREMENTS:

- Highly detailed oriented
- Bachelors Degree in Business Administration or equivalent in experience
- 6 months of shipboard experience is required
- 2+ years of jewelry sales experience a must
- 1+ years of management experience
- Proficiency in Microsoft Excel, Word, Outlook and PowerPoint