

SHOPPING CONCIERGE:

Serve as the ambassador and voice of luxury cruise shopping while working on board the world's most exciting passenger cruise ships. Visit and work in exotic beautiful destination while enjoying unlimited earning potential by combining sales, travel and shopping.

As shopping Concierge, your job is to inform, excite and delight cruise passengers about tax-and-duty-free shopping opportunities by delivering dynamic presentations, seminars and events to large captive audiences. You will service and represent some of the world's most celebrated luxury brands and retailers, such as Cartier, Tag Heuer, Fendi, Breitling and more. You will also deliver white glove concierge service to individual guests, assisting them in celebrating and commemorating their vacations through shopping.

The ideal candidate is energetic, personable, entrepreneurial, self-motivated and highly-driven with extraordinary communication and presentation skills. Candidate must be able to connect with people from all walks of life, and excite and motivate them through communication, passion and expertise.

QUALIFICATIONS:

Required:

- Powerful command of the English Language
- Dynamic public speaking and presentation experience
- Ability to present scripting, personally created as well as provided
- Ability to deliver information in a clear, entertaining and motivating way in order to inspire action.
- Sales and Marketing experience
- Ability to take direction and apply strategies
- Basic computer proficiency including emails, PowerPoint / Keynote presentation software, MS word, and MS Excel
- Professional appearance and demeanor

Preferred:

- Cruise Ship experience
- Luxury retail experience
- Fine Jewelry, diamond and gemstone knowledge / accreditation
- Television / Filming experience

APPLICATION REQUIREMENTS:

- Current Resume
- 5-minute Video Audition (script to be provided)
- Recent headshot
- Verifiable release from any applicable non-compete clause that would prevent you from obtaining the position.
- 3 Professional references

BENEFITS:

- Unlimited income potential
- Work and live on some of the world's most acclaimed cruise ships, with a single berth cabin.
- Enjoy many of the same onboard amenities as cruise-ship guests, including world-class dining venues, exciting entertainment, luxury spas and salons, state-of-the-art fitness centers, and more.
- Officer status, with ability to enjoy many of the same onboard amenities as passengers, including world class dining, entertainment, state of the art fitness centers, spas & salons and more.
- Work in some of the world's most exotic and beautiful ports of call across the world.
- Meet, connect and share culture with people from all over the world.
- Forge professional relationships with renowned international luxury brands.
- Enjoy performance-based bonuses and incentives.
- Take your sales, presentation and speaking skills to the next level while receiving coaching from world class sales and marketing professionals.